

STATEWIDE

CONNECTION

May 2022

Over

58

Years

Of Service

XXXI, No.5

Is It REALLY That Important??

One of the most underestimated threats we face these days is only thought to affect large corporations. **Cyber Crime**. “I’m just a small business, so I’m not a target, right?” **Wrong**. Anyone with a computer, retail cash register system or a collected database of clients, employees and more are WIDE open and susceptible to cyber crime. What you hear about on the news is just the surface to what is happening in every large and small town. Hackers can get into almost every digital system and wreak havoc. **Even your agency’s database!** What do you do when it happens? **Who do you turn to? STATEWIDE**, that’s who! We just secured access to some **A rated** carriers that specialize in Cyber coverage. The **QUALITY** of this program is like nothing you’ve ever seen! They can look at everything from **computer fraud to data recovery** and so much more, giving your client the peace of mind when the inevitable happens. Now is the time to discuss cyber insurance with ALL of your clients that deal with digital databases. They need to protect their customers and the information that’s been entrusted to them. Call our commercial underwriters to get more information or a fast quote. Cyber crime should **not** be taken lightly. It happens all day every day. So, it’s not if it will happen, it’s when. (All States)

That Burning Question. . .

It seems like these **wildfires** just won’t quit, doesn’t it? Eventually, they’ll die down, but until then when will you be able to resume writing homes in a fire area? Well, we always want to make sure that any risk being considered is outside a **25 miles radius** from any active fire. Once that fire is **100% out**, we can look at your homes in that area. If you’re not sure the status of a given fire in your state, call **Alfredo Rico (602-494-6913)** or **Ben Hopkins, (602-494-6939)**. They have the tools to look at a fire’s current status and let you know if it’s all clear. (AZ, NV, NM, CO)

Fix It!

Have you priced a new car lately? How about a used one? Car prices are so high right now, it cheaper to **repair** your vehicle, rather than invest in a new one. That’s why our Garage market is so hot right now. **Garages** are busier than ever. If you are looking to expand your portfolio, call your local **repair shop** and ask to quote their insurance. Then call Statewide and get that quote fast! We’re tuned up and ready!

Now Serving:
Arizona, Nevada, Utah,
New Mexico and Colorado!

Highlights:

- Cyber Coverage (pg. 1)
- Virtual Classes Now Available! (pg. 2)
- HOA Coverage (pg. 2)
- Word Search (pg. 4)

STATEWIDE

Classing The Joint Up!

It's no secret that Statewide loves to host a **class** or two at our office. Sometimes it's for **homeowners** and sometimes it's for our **commercial lines**. They're very popular, but not everyone can be there due to timing or distance issues. Well, not any more! **We are now hosting hybrid classes** so you can either show up in person or sign in virtually. We've managed to iron out the kinks and logistics of pairing our in-person class with the addition of Zoom. Now you can "click and learn" no matter **WHERE** you are! Sure, it's fun to be there in person but it's not always possible, and we get that. So, keep an eye on your email for upcoming classes for both commercial lines and personal lines for your state. We will also be hosting **specialized classes** for such things as **cyber liability, garages**, or whatever else you'd like to learn about. (We're taking requests!) We'll screen share our rating systems, how best to use them, show you the secrets to getting a faster quote, and give you the inside scoop on our latest products. Best of all, you can ask questions on the spot and have an underwriter answer them, live! **We'll be sending out invitations soon!** (All States)

Got an HOA?

They're not always the most popular bunch, but **HOA's** do have value when it comes to keeping a neighborhood or common area safe and looking good. **Statewide can write that HOA!** In fact, we've been specializing in HOA insurance for **years**. Whether it's a condo, single-family home or townhome, we can cover the GL, Property and Professional Liability. Mono-line or package, it doesn't matter. Grab our simpler applications from the **Applications** section of our webpage and then get the HOA supplemental app from our **Supplemental Applications** tab. Complete them, send them over to our underwriters and they'll have a quote sent back within **24 - 48 hours**. HOA's may not be everyone's favorite, but **we love writing them** and so will you! (All States)

Rental Remedy

It's hard to find a **new home** these days due to the increased demand and skyrocketing prices. If you're a young person starting out, it's **nearly impossible** to find a home! If they do, some can't afford the massive down payment so they resort to **renting** until better times come along. Rent isn't cheap either, right? Statewide is always in the market to cover those **rental units**. From single family homes, to duplex's triplexes, 4-plexes, and even lower valued homes, we recognize the need for landlords to properly insure their investments. We are working hard to find them the right policy at the right price. **Alfredo Rico** is the go-to man for Arizona and Nevada, and **Ben Hopkins** is your man in New Mexico and Colorado. Give either one of them a call and see what they can do for you and your client! (AZ, NV, NM, CO)

A Funny For You . . .

Research shows that laughing for 2 minutes is just as healthy as a 20 minute jog.

So now I'm sitting in the park laughing at all the joggers.



Hey, New Mexico!

Statewide's heart goes out to all of you in the beautiful state of New Mexico as you battle one of the **worst fires** in your state's history. We know we can't help you in any of the active fire areas, but there are **other parts of the state** that we're happy to quote for you. In the meantime, take a look at our **commercial lines** products! This is a good time to grow your book of business commercially! We've even given you your very own underwriter, **Ben Hopkins (602-494-6939)**. He's standing by to help you at every turn. We'll get through this together, friends. Give Ben a call and see how he can help you **diversify** and come through this stronger than ever. (NM)

TLDR

TLDR: (Too Long, Didn't Read). We get it. Sometimes you just want to skip to the jokes and the Word Search. So, here's a quick recap...

- **Cyber Liability** and all it entails is now available at Statewide. Call to get the latest!
- While **wildfires** are still burning, we're trying to help whenever and wherever we can. Give us a call to see if we can check the status of a fire in your area.
- Buying a new or used car may not be the best idea right now. **Garages and Repair Shops** are all the rage. Let us insure yours!
 - Interested in a commercial lines or personal lines **class**? Check your email soon for an invitation to attend in person or virtually!
 - **HOA's** are our specialty. Call us!
 - New Mexico, call us to **diversify** your book!
 - **Rentals** are becoming more popular now that homes are hard to come by. We can write those rental units with a variety of options. Call Alfredo or Ben for info!

I want to grow my own food
but I can't find bacon seeds.

Now Writing . . .

Here are a few things we've written lately!

Glazier - **\$15,000**
Tattoo Parlor - **\$1,023**
HO3 Homeowners - **\$816**
Office Bldgs & Warehouse - **\$9,915**
Fake Food Manufacturer - **\$2,000**
DP3 Dwelling - PC 10 - **\$1,145**
Wholesale / Retail Auto Sales - **\$10,148**
Tour Guide for Casino Kitchens - **\$1,000**
In-Park Mobile Home - **\$680**
Barrel Racing Event - **\$1,000**
Floor Installation Contractor - **\$24,600**
Commercial Child Care Center - **\$4,051**
Plumbing Contractor - **\$1,416**

What can we write for you today??

A Final Thought . . .

This month's final thought goes out to everyone in Uvalde, Texas.



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I checked into the Hokey Pokey clinic
and turned myself around.

Contest Time!!

Complete the word search on the next page, return it to Dave in marketing and he'll pick one or two winners for a \$25 Visa Gift Card!

Fax it to him at **602-494-6999** or email it to **dranes@statewide-insurance.com**

Last Month's Word Search Winners:

Mikella P. - Las Vegas, NV
Steve N. - Peoria, AZ

Congrats!!
*Your \$25 Gift Cards
are on the way!*



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Facebook!



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INSTAGRAM!!



[#statewide_ins](https://instagram.com/statewide_ins)

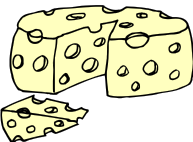
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F L J L K G T P V P Y S R E M R A F K X
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www.WordSearchMaker.com

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|------------|----------|---------------|-------------|
| American | Colby | Gorgonzola | Muenster |
| Asiago | Cotija | Gouda | Parmesan |
| Blue | Cottage | Gruyere | Pepper Jack |
| Bocconcini | Cream | Halloumi | Provolone |
| Brie | Curds | Havarti | Ricotta |
| Burrata | Emmental | Limburger | Romano |
| Camembert | Farmers | Monterey Jack | String |
| Cheddar | Feta | Mozzarella | Swiss |



- Pick One:**
- \$25 Visa Card
 - \$25 Amazon Card
 - Donate to Charity

Name: _____ Agency: _____

Email or Fax Your Entry
To **Dave Raney**
For A Chance To Win!!
dranes@statewide-insurance.com
Fax: 602-494-6999



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