

STATEWIDE

CONNECTION

June 2022

Over
58
Years
Of Service

XXXI, No.6

Homeowner Woes?

It's no secret that the homeowner market has taken a **nasty** turn lately. Companies are either pulling **out** of the market or drastically pulling **back**. We want to start this month's newsletter with **GOOD** news! We have **several** home markets for you to choose from and they're all backed by **A-Rated** carriers with rates you can get behind. In **Arizona**, we have an **HO3, DP3, DP1**, and a **Mobile Home** market just for you. We can write your home even if you have a non-preferred dog breed, higher protection class, or need a roof exclusion. Up to \$500K in value with replacement costs on both the structure and contents make our program a **MUST HAVE**. For **Nevada**, we have all the above except Mobile Homes, but we're working on getting that market soon. **New Mexico and Colorado**? We have a terrific, flexible HO3 and Dwelling Program that will handle your tougher risks. How is all this possible? Statewide has developed strong ties with our carriers and they **trust us** to properly handle their homeowner products. So, if you haven't tried our home products yet, call **Alfredo Rico** (602-494-6913) for Arizona and Nevada, and **Ben Hopkins** (602-494-6939) for New Mexico and Colorado. These two heroes will get you the coverage you need in a time when very few carriers are in the game. **Call Us!!!**

New Carrier On Board!!

Statewide is proud to announce that a new, "**A**" **Rated** commercial lines carrier has joined our team!! This new company has **LOTS** to offer including restaurants, bars, Artisan Contractors, and more. In fact, we just signed the bottom line of the contract and immediately wrote an interior painting contractor! Yes, we have other carriers that write some of the same things, but this **expands our appetite** and gives you options when it comes to writing your commercial risks, both monoline and packaged. Call **Fawn or Dan** and see what our new carrier can do for you! (All States)

Congrats Colorado!!

It was one heck of a playoff series, but the **Colorado Avalanche** won the **2022 Stanley Cup!** We couldn't be more proud of our Rocky Mountain partners and wanted to make sure you knew we were watching and hoping for a win. Our Marketing department will be at the **PIIAC 2022 Convention** in **Black Hawk, September 28th and 29th**. Stop by our booth for some giveaways, hand shakes and maybe even a door prize!

Now Serving:
Arizona, Nevada, Utah,
New Mexico and Colorado!

Highlights:

- **New Carrier On Board!** (pg. 1)
- **Mini Cut-Out Statewide Directory** (pg. 2)
- **Danecdote Time!** (pg. 2)
- **Word Search** (pg. 4)

STATEWIDE

A Little Bit of This and That

There are **SO** many things that Statewide can do for you. Here are **a few** sample items:

- Tattoo Parlor
- Mobile Home Park
- Convenience Store
- Vacant Building or Land
- Beauty Shop / Nail Salon
- High PC Homeowner Policy
- Auto Dealers - Used or Franchised
- Mobile or Manufactured Home
- Short Term / Special Event
- Course of Construction (OCP)
- Homeowner w/ Bad or No Credit
- Pest or Weed Control Operations

We have it **all!** Call us and see what we can do for you. (All States)

Landlord Policy?

We used to have a true landlord program in place, but we have to make a few changes to it before we re-release it. So, **stay tuned!** We'll have one in place very shortly. **In the meantime**, if you have a landlord who owns and rents out multiple properties and needs them all covered, write them in our dwelling program. You can have a **DP1 or DP3** that will take care of all your landlord's needs. Call **Alfredo or Ben** and see what they can do!

Danecdotes . . .

You know that friend that takes a vacation than can't wait to show you ALL their pictures? Welllllllllllll...**Hello, friends!** Okay...so you're not gonna see any photos, particularly selfies, but I recently returned from two short trips to visit some family members and yes, this DOES have something to do with insurance. The first trip was out to the Bay Area and the Pacific Ocean; the second trip was out to Boston and the Atlantic Ocean (my family is spread out all over the country). Some observations: **1)** air travel is hard these days. Be patient. You'll get there...eventually; **2)** lots of businesses are booming – restaurants are full, stores are open and selling goods; and **3)** opportunities to write insurance are endless. Between the kiosks and shops in the airport, the retail stores in the small beachside towns selling t-shirts and magnets and salt water taffy, and the restaurants that have taken over parking spaces to set up temporary outdoor seating, there's no shortage of establishments that need insurance and their needs are growing. I think about all of the new exposures these businesses have and marvel at how dynamic and nimble our industry is (and has to be) to make sure we protect our client's investments. It's a great time to be in the insurance business.

A Funny For You . . .

We keep a potato masher in a drawer because sometimes it's fun to not be able to open that drawer.



Statewide Directory



You can always get a full listing of our staff on our website but we thought we'd give you a cut-out one to tape to your computer or wall for quick access!

Commercial Lines Underwriters:

- **Dan Braude** - 602-494-6944
dbraude@statewide-insurance.com
- **Fawn Reed** - 602-494-6917
freed@statewide-insurance.com
- **Ben Hopkins** (NM, CO) 602-494-6939
bhopkins@statewide-insurance.com

Personal Lines Underwriters:

- **Alfredo Rico** (AZ, NV) 602-494-6913
arico@statewide-insurance.com
- **Ben Hopkins** (NM, CO) 602-494-6939
bhopkins@statewide-insurance.com

TLDR

TLDR: (Too Long, Didn't Read). We get it. Sometimes you just want to skip to the jokes and the Word Search. So, here's a quick recap...

- Missing **Homeowner** Markets? Call us. We've got the goods - AZ, NV, NM, CO
- **New Commercial Lines Carrier** on board! WHOOP!! **A-Rated**, ready to use. Call us!
- See page two for just a **FEW** things we can write for you. We've listed some favorites!
- Until our Landlord Program is back up and running, utilize our **DP1 & 3** programs!
- Did you see our **mini Directory** for our most used contacts? Turn back a page!!
- The new **Danecdotes** is here! Peek into the mind of our COO, Dan Braude for some news.

CONGRATS to our partners in Colorado!


The Colorado Avalanche
2022 Stanley Cup Champions!!

I just paid for a 12-month gym membership and my bank called to see if my credit card was stolen.

Now Writing . . .

Here are a few things we've written lately!

HO3 - New Mexico - **\$1,050**
Used Auto Sales - **\$10,313**
Pump Rentals - **\$15,400**
DP3 - PC 8 - **\$1,156**
Vacant Land - **\$1,059**
Family Restaurant Excess Liab - **\$2,825**
Thrift Store - Work Comp - **\$2,408**
Pet Grooming/Boarding - **\$3,032**
Pool Fencing Contractor - **\$3,125**
Mobile Home - **\$785**
Mobile Home Park - **\$3,123**
Watercraft Rental Operation - **\$1,580**
Handyman Services - **\$1,100**



What can we write for you today??

A Final Thought . . .

Common sense is a flower that doesn't grow in everyone's garden.

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My emotional support animal is a chicken.

A four piece.

With a biscuit.

Contest Time!!

Complete the word search on the next page, return it to Dave in marketing and he'll pick one or two winners for a **\$25 Visa Gift Card!**

Fax it to him at **602-494-6999** or email it to **dranes@statewide-insurance.com**

Last Month's Word Search Winners:

Liz M. Tempe, AZ
Tiffany C. Las Vegas, NV

Congrats!!
Your \$25 Gift Cards
are on the way!



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www.WordSearchMaker.com

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|----------------|------------------|---------------------|------------|
| Banana | Chunky Monkey | Mango | Shake |
| Banana Split | Cone | Mint Chocolate Chip | Sherbet |
| Butter Pecan | Cookies 'N Cream | Neapolitan | Soft Serve |
| Butterscotch | Dipped | Peach | Sorbet |
| Caramel | Drumstick | Peanut Butter Cup | Sprinkles |
| Cherry | Gelato | Popsicle | Strawberry |
| Chocolate | Horchata | Pralines 'N Cream | Sundae |
| Chocolate Chip | Lemon Custard | Rocky Road | Vanilla |



- Pick One:**
- \$25 Visa Card
 - \$25 Amazon Card
 - Donate to Charity

Name: _____ Agency: _____

Email or Fax Your Entry
 To **Dave Ranes**
 For A Chance To Win!!
dranes@statewide-insurance.com
 Fax: 602-494-6999



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