

STATEWIDE

CONNECTION

November 2022

Over
58
Years
Of Service

XXXI, No.11

Webinar Time!

It's time for more **webinars** and **classroom** learning here at Statewide! We're happy to announce that our latest class, "**Cyber Security**" is scheduled for **Wednesday, November 30th at noon**. It will be offered **via Zoom**. This is a class you **DON'T** want to miss. If you've ever wondered about how to sell **Cyber Insurance**, now is the time to sign up and let our expert underwriters show you how easy it is to obtain **Cyber Coverage** for your client. We will show you the various **Cyber Products** available from our multiple carriers, as well as how to **obtain a quote quickly and easily**. Even if you've never sold a Cyber policy, we'll make sure you're an expert by the end of our seminar. Cyber Crime is becoming the largest risk to retailers on a scale of massive proportions. Nearly every one of your retail clients is exposed if they have a database of customer information. This class is a **MUST!** Below is the Meeting ID and Passcode for our Zoom connection. Again, **Wednesday, November 30th** is the day, noon to 1 pm is the time. We'll pick a few lucky attendees to receive a \$25 gift card, just for tuning in!

Meeting ID: **865 4491 8387** Passcode:**086378**

Mobile Homes Program is Expanding!

You read that right! We have just secured a company that will be offering a **Mobile Home** product for **New Mexico** and **Nevada**! In the coming month or two, we will be launching the much-anticipated Mobile Home Program that is **A rated, easy** to write, **competitive** and just what you've all been asking for. The carrier is ready, and the policy is **full of features**. We can't wait to show it off. If you're interested, call or email **Dave Ranes** in marketing and he'll get you on the list to be one of the first to try it. This is exciting news!!

Attention Colorado and New Mexico

It's finally going to happen! Our famous and very popular **OPUS** system is about to be released to **Colorado** and **New Mexico**!! In the coming months, we will begin issuing user ID's and Passwords to you so you can begin quoting, binding and issuing **homeowner** and **dwelling** policies! No more paper apps, no more waiting for a quote. It'll all be **instant issuance**! Keep an eye on your email for the big announcement!

Now Serving:
Arizona, Colorado, Nevada,
New Mexico and Utah!

Highlights:

- **Cyber Class Time!** (pg. 1)
- **Hard To Place Homes** (pg. 2)
- **Auto Repair** (pg. 2)
- **Word Search** (pg. 4)



A Home for The Hard-To-Place

High Protection Class problems? **Dogs? Bad Roof or Bad Credit?** It's time to let Statewide help. Call **Alfredo Rico** for AZ and NV risks and **Ben Hopkins** for NM and CO risks. Together they will help you find a home for that seemingly impossible risk. **HO3's to DP3's**, we've got you covered. Call them today!

Blue Collar Workers ROCK!

Statewide is a family owned General Agency that was built with that "hands on" attitude. We respect those that work hard and build things from the ground up. That's why we love to insure the Blue Collar worker. **Electricians, Plumbers, Drywall Installation, Framing Contractors, Landscapers**, and more. We have several **A Rated** carriers that offer a full line of coverages for these hard-working classes of business. Go to the Rapid Rater section of our webpage, www.statewide-insurance.com and see what we can do for your client. Or simply **call** one of our underwriters for a fast, friendly quote. We're here for the hard workers and here for you! Give us a quick call. (All States)

This is the year . . .

With the New Year's resolutions just around the corner, more and more focus will be on losing weight. We can provide coverage for your standard **exercise and/or health club**, that would include things like weight lifting facilities, personal trainers, dance or aerobic studios, and massage therapists. It can include exercise equipment, free weights, saunas, steam rooms, jacuzzis, pools, tanning beds, racquetball courts or tennis courts and can all be rated in one policy. Let's take full advantage of the **Resolution Revolution** while it lasts! Call us for a quick assessment of your clients needs. (All States)

Personal Lines

Alfredo Rico (AZ, NV) - 602-494-6944
arico@statewide-insurance.com
Ben Hopkins (NM, CO) - 602-494-6917
bhopkins@statewide-insurance.com

A Funny For You . . .

Cooking Tip:

If you stir coconut oil into your kale it makes it easier to scrape it into the trash.



Daycare and Preschool

It's a sign of the times. **Both parents** are forced to work full time, or **single parents** need help while they are pulling that 9-5. That's where **daycares and preschools** come to save the day. We insure LOTS of daycares and preschools here at Statewide. Not only do we understand the business, we also have the carriers with **the right stuff**. It's a billion dollar industry and we are ready to help you tap into it! We can meet state requirements and put a policy in your hands in less than 24 - 48 hours. Call our underwriters to get started. It's easier than you think!

Commercial:

Dan Braude - 602-494-6944
dbaude@statewide-insurance.com
Fawn Reed - 602-494-6917
freed@statewide-insurance.com

Auto Repair and more . . .!

We are consistently quoting and writing Garages here at Statewide. Why do we write so many? Because our programs are solid and well-priced. **Used Car Dealers, Repair Shops, Mobile Mechanics, Detailers** and more are becoming a mainstay at Statewide. So let us take a look at what you have. If you're not sure, call any one of our commercial underwriters to see what best fits your client's needs. We'll do our utmost to get you that quote fast because we know you only have a short window of time to capture their business. When it comes to Garages, **think Statewide!**

TLDR

TLDR: (Too Long, Didn't Read). We get it. Sometimes you just want to skip to the jokes and the Word Search. So, here's a quick recap...

- Sign up for our **CYBER WEBINAR** coming this Wednesday at noon!
- A great **Mobile Home Program** is coming to **New Mexico and Nevada**. Stay tuned!
- Hey, **New Mexico and Colorado**, we'll be launching our **OPUS** homeowner system soon, so no more paper apps! Instant Issuance is on the way!
- Blue Collar workers are our specialty. Bring us your **Artisan Contractors** for a great quote!
- **Daycares and Preschools** are our specialty. Call us to tap into this billion dollar industry.
- If your New Year's resolution involves getting back into shape, we can write the **exercise studio** and everything in between.
- **Garages!** Auto Repair, Mobile Mechanics, Used Car Dealers... **Statewide is the Place!**

We all have that one friend who needs to learn how to whisper.

Now Writing . . .

Here are a few things we've written lately!

Electrical Contractor - \$6,065
Mobile Home/RV Park - \$1,500
HO3 - PC 10 - \$1365
Mfg Magician Stage Props - \$5,238
DP3 - Rental Unit - \$785
Janitorial / Handyman Svc. - 5,685
Motel - \$6,170
Lessor's Risk - \$2,151
Mobile Home - \$855
Smoke Shop - \$2,896
Work Comp - Concrete Const. - \$4,537
Excess Liability - Electrician - \$1,556
HO3 - New Mexico - \$822



What can we write for you today??

A Final Thought . . .

No matter how cold it is, someone is still sleeping with the fan on.

Over
58
Years
Of Service

I think it would be great if Walmart added an upper level observation deck with a bar.

Contest Time!!

Complete the word search on the next page, return it to Dave in marketing and he'll pick one or two winners for a **\$25 Visa Gift Card!**

Fax it to him at **602-494-6999** or email it to **dranes@statewide-insurance.com**

Last Month's Word Search Winners:

David S. - Las Vegas, NV

Melisa R. - Mesa, AZ



Congrats!!

**Your \$25 Gift Cards
are on the way!**

Follow Us On Twitter!



twitter.com/statewideins

Like Us On
Facebook!



facebook.com/statewideins

Join Our LinkedIn Group



linkedin.com/company/2474878

INSTAGRAM!!



[#statewide_ins](https://instagram.com/statewide_ins)

STATEWIDE

www.statewide-insurance.com

B P G R A N O L A N B K D E G L G W H X Q H N
W S K C A M S Y E N O H P M F L N D K R L G T
V T A E H W D E D D E R H S K I Q W X N Y R S
S R A Y C O C O A P E B B L E S L Y I R F A A
M I P G M T Y W R X I K T G D F L A H J X P O
A C P C F Y J Z L Z B K M T N R R O K I H E T
H E L V L U C K Y C H A R M S G N D L Q K N N
A K E A G Q C K K W C J H M I E D S Q N Z U O
R R J Y T J K N K P L C K R Y S E K N M P T M
G I A T N O M J U B A N T C E U H K D X Y S A
N S C Q R T T F G P P U O K M X F C R N O Y N
E P K T N S F T ' V N M A Q Q V K M G I S L N
D I S T V E P N R K B L V Y L N V L R G P Z I
L E B T D S C E F A F L K Z Q G T E B P O C C
O S R R D R T D C D I O J P F X E X T B O O N
G I I E U Z L A E I M S A J O H R K R K L R S
X C Y N N J H T E B A D I T C P C C K V T N E
E Q C N B O S X E H C L H N M K T R X Y O F I
Z H J K R O R P K N W L K F B E R A V X O L T
K B Y G R L X E W M K I Y N C R A K R W R A A
Y M Q F L R W Z B H M D N W P G A L L T F K E
N U T N H O N E Y I L C L I B M M N Z N S E H
L V H R W J H L J Q F X J K M R J N L D J S W

www.WordSearchMaker.com

- | | | | |
|----------------|----------------|--------------|----------------|
| Apple Jacks | Froot Loops | Life | Puffed Rice |
| Cap'n Crunch | Frosted Flakes | Lucky Charms | Raisin Bran |
| Cheerios | Golden Grahams | Mini Wheats | Rice Krispies |
| Chex | Granola | Mueslix | Shredded Wheat |
| Cinnamon Toast | Grape Nuts | Nut n Honey | Special K |
| Cocoa Pebbles | Honeycomb | Nutri Grain | Total |
| Corn Flakes | Honey Smacks | Oatmeal | Trix |
| Fiber One | Kix | Pop Tarts | Wheaties |



- Pick One:**
- \$25 Visa Card
 - \$25 Amazon Card
 - Donate to Charity

Name: _____ Agency: _____

Email or Fax Your Entry
To **Dave Ranes**
For A Chance To Win!!
dranes@statewide-insurance.com
Fax: 602-494-6999



PO Box 30527
Phoenix, Arizona 85046
602-494-6900 800-228-1710